

Knight Solutions

There are several different legs to Knight Solutions.

There is the general contracting division, which does interior renovations to upgrade energy-efficient buildings.

Another area of the business is furniture-move management for the federal government.

Founder Kevin Knight is particularly passionate about his third and final leg.

“Our National Cemetery Administration business, which is where we go into our historical cemeteries in the country and raise and realign all the headstones and replace the sod,” Knight said. “We currently have about 18 contracts throughout the country. The best part about the program is we look to hire our wounded warriors and give them an opportunity to get back on their feet.”

Knight is a former U.S. Army soldier who was injured with a detached retina and forced to retire from active duty.

Knight wanted to be



Photo by Michelle Stevens

an Army officer and a business owner since he was in high school. Once he was discharged from the Army, Knight was able to learn about business under Kitty Saylor at Rehau in Leesburg.

His general contracting business does approximately \$10 million a year and has been growing about 25 percent every year.

“We care about not only the projects we are working on, but we are also one of the few companies who use ‘hire a vet’ from the start,”

Founder: Kevin Knight

Industry: Government Contracting

Year Founded: 2008

Knight said. “We were doing that in 2008 and subcontracting our wounded warriors.

“The veterans of our military are the main focus of our business here,” Knight said.

Knight knew that starting this business in 2008 would be a challenge during a recession.

“I think it is important for any entrepreneur or business to stay focused and have the mentality that it is not going to happen overnight and it is going to take some perseverance,” Knight said. “Just staying focused, being flexible and build your infrastructure slowly.”

“We never want to leave a man behind.”